



## WHOLESALE FOB CALLAO PRICES IN USD | APRIL 2026

PRODUCT	COLOR	PRESENTNATION	VARIETY	CULTIVATION	FOB PRICES IN USD PER MIN. ORDER QTY (KG)*							NOTES
					100	500	1,000	5,000	10,000	20,000	60,000	
Cacao		Beans (blend)	Raw	Organic	-	-	9.76	8.74	8.53	8.37	8.15	Toasted, max 43°C
Cacao		Beans (blend)	Roasted	Organic	-	-	9.37	8.36	8.15	7.99	7.78	Toasted, 120°C / 1 hour.
Cacao		Nibs	Raw	Organic	-	-	11.35	10.32	10.09	9.92	9.67	Toasted, max 43°C
Cacao		Nibs	Roasted	Organic	-	-	11.19	10.15	9.93	9.76	9.51	Toasted, 120°C / 1 hour.
Cacao		Powder	10/12	Organic	-	-	13.73	12.73	12.54	12.39	12.27	25kg bag
Cacao		Powder	20/22	Organic	-	-	-	-	-	-	-	25kg bag
Cacao		Butter, blocks 25kg	Natural	Organic	-	-	17.08	16.06	15.85	15.69	15.54	Bulk block 25kg / 25kg box
Cacao		Butter, chunks	Natural	Organic	-	-	18.09	17.06	16.85	16.68	16.53	Bulk block 4 x 5kg / 20kg box
Cacao		Butter, wafers	Natural	Organic	-	-	18.94	17.91	17.68	17.52	17.36	Bulk block 4 x 5kg / 20kg box
Cacao		Butter, blocks 25kg	Deodorized	Organic	-	-	-	-	-	-	-	Bulk block 25kg / 25kg box
Cacao		Butter, wafers	Deodorized	Organic	-	-	-	-	-	-	-	Bulk block 4 x 5kg / 20kg box
Cacao		Liquor, blocks 5kg	Paste	Organic	-	-	12.24	11.20	10.97	10.79	10.52	Bulk block 4 x 5kg / 20kg box
Cacao		Liquor, chunks	Paste	Organic	-	-	12.68	11.64	11.40	11.21	10.94	Bulk block 4 x 5kg / 20kg box
Cacao		Liquor, wafers	Paste	Organic	-	-	13.12	12.07	11.83	11.64	11.36	Bulk block 5 x 5kg / 25kg box
Maca	Black	Powder	Gelatinized	Organic	-	8.92	7.90	6.89	6.70	6.56	-	1 pallet, 40 x 25kg box
Maca	Black	Powder	Raw	Organic	-	8.57	7.56	6.56	6.37	6.23	-	1 pallet, 40 x 25kg box
Maca	Red	Powder	Gelatinized	Organic	-	8.13	7.18	6.19	6.00	5.86	-	1 pallet, 40 x 25kg box
Maca	Red	Powder	Raw	Organic	-	7.78	6.84	5.85	5.67	5.54	-	1 pallet, 40 x 25kg box
Maca	White	Powder	Gelatinized	Organic	-	7.68	6.79	5.80	5.62	5.48	-	1 pallet, 40 x 25kg box
Maca	White	Powder	Raw	Organic	-	7.35	6.46	5.47	5.29	5.16	-	1 pallet, 40 x 25kg box
Maca	Mixed	Powder	Gelatinized	Organic	-	7.77	6.83	5.83	5.65	5.52	-	W:60 / R:30 / B:10, 25kg box
Maca	Mixed	Powder	Raw	Organic	-	7.43	6.50	5.50	5.32	5.19	-	W:60 / R:30 / B:10, 25kg box
Sacha Inchi		Powder		Organic	-	9.81	8.63	7.62	7.42	7.27	7.07	1 pallet, 48 x 20kg box
Sacha Inchi		Nuts	Roasted	Organic	22.84	14.26	13.31	12.26	12.02	11.83	-	1 Pallet / 30 x 20kg boxes
Sacha Inchi		Nuts	Salted	Organic	23.01	14.43	13.48	12.43	12.18	11.99	-	1 Pallet / 30 x 20kg boxes
Sacha Inchi		Nuts	Flavored	Organic	23.11	14.53	13.58	12.53	12.28	12.09	-	Spicy / Sweetened
Sacha Inchi		Oil	Cold-Pressed	Organic	-	23.21	22.18	20.85	20.53	20.26	20.00	HDPE Drum / 200L steel drur
Yacón		Syrup		Organic	-	14.66	13.49	12.32	12.13	12.00	-	HDPE Container 30kg
Yacón		Powder		Organic	-	18.50	17.08	15.99	15.71	15.49	-	1 pallet, 48 x 20kg box

### INFORMATION & TERMS

- Prices are quoted per kilogram in U.S. Dollars, FOB Callao (Incoterms® 2020).
- Prices and product availability are subject to market fluctuations and may change without prior notice. Accordingly, all quotations - including product pricing, freight indications, and availability - are non-binding and remain subject to final written confirmation by OrganicCrops upon acceptance of the customer's purchase order and/or contract.
- Prices are exclusive of destination terminal handling charges, destination customs clearance costs, destination taxes, and import duties, where applicable.
- Payment terms: 100% T/T on order, unless otherwise agreed in writing. All bank charges and fees are for the account of the buyer.
- All sales are governed by the OrganicCrops General Terms and Conditions of Sale and Delivery, available at: <https://organiccrops.net/en/GTCSD.php>

\* For order quantities exceeding 60 metric tons, please contact our sales team at [sales@organiccrops.net](mailto:sales@organiccrops.net) for a tailored quotation.