



## WHOLESALE FOB PRICES IN USD | JULY 2022

PRODUCT	COLOR	PRESENTN.	VARIETY	CULTIVATION	FOB PRICES IN USD PER MIN. ORDER QUANTITY (KG):						NOTES
					100	500	1,000	5,000	10,000	20,000	
Cacao		Nibs	Raw	Organic	-	7.86	7.04	6.18	6.00	5.86	Toasted, max 43°C
Cacao		Nibs	Roasted	Organic	-	7.44	6.70	5.85	5.66	5.53	Toasted, 120°C / 1 hour.
Cacao		Powder	10/12	Organic	-	6.74	5.84	5.00	4.83	4.71	25kg 3-ply Kraft paper bag
Cacao		Powder	10/12	Conventional	-	4.64	3.92	3.10	2.95	2.85	25kg 3-ply Kraft paper bag
Cacao		Powder	20/22	Organic	-	7.33	6.53	5.68	5.50	5.37	25kg 3-ply Kraft paper bag
Cacao		Powder	20/22	Conventional	-	4.89	4.17	3.34	3.19	3.09	25kg 3-ply Kraft paper bag
Cacao		Butter	Natural	Organic	-	-	8.68	7.81	7.61	7.46	Bulk block 25kg
Cacao		Liquor		Organic	-	-	7.04	6.18	6.00	5.86	Bulk block 25kg
Camu Camu		Powder		Organic	23.33	16.56	15.45	14.51	14.23	14.01	20kg box
Camu Camu		Powder		Conventional	23.33	16.56	15.45	14.51	14.23	14.01	20kg box
Golden Berries		Raisins	Dehydrated	Organic	-	13.32	12.32	11.41	11.16	10.97	20kg box
Maca	Black	Powder	Gelatinized	Organic	19.85	12.82	11.83	10.92	10.69	10.50	1 pallet, 40 x 25kg box
Maca	Black	Powder	Raw	Organic	19.30	12.28	11.31	10.41	10.18	10.00	1 pallet, 40 x 25kg box
Maca	Red	Powder	Gelatinized	Organic	18.42	11.42	10.48	9.59	9.36	9.19	1 pallet, 40 x 25kg box
Maca	Red	Powder	Raw	Organic	18.07	11.08	10.15	9.26	9.04	8.88	1 pallet, 40 x 25kg box
Maca	White	Powder	Gelatinized	Organic	17.65	10.66	9.74	8.86	8.64	8.57	1 pallet, 40 x 25kg box
Maca	White	Powder	Raw	Organic	17.47	10.49	9.58	8.70	8.49	8.42	1 pallet, 40 x 25kg box
Maca	Mixed	Powder	Gelatinized	Organic	18.56	11.55	10.61	9.71	9.49	9.42	W:60 / R:30 / B:10, 20kg box
Maca	Mixed	Powder	Raw	Organic	18.30	11.30	10.36	9.47	9.25	9.18	W:60 / R:30 / B:10, 20kg box
Quinoa	White	Grains	Pearled	Organic	-	-	-	2.18	2.04	1.93	25kg 3-ply paper sack
Quinoa	White	Grains	Pearled	Conventional	-	-	-	1.99	1.83	1.76	25kg 3-ply paper sack
Quinoa	Red	Grains	Pearled	Organic	-	-	-	-	-	-	25kg 3-ply paper sack
Quinoa	Red	Grains	Pearled	Conventional	-	-	-	2.71	2.53	2.40	25kg 3-ply paper sack, Codex
Quinoa	Black	Grains	Pearled	Organic	-	-	-	-	-	-	25kg 3-ply paper sack
Quinoa	Black	Grains	Pearled	Conventional	-	-	-	3.40	3.22	3.10	25kg 3-ply paper sack, Codex
Quinoa	Mixed	Grains	Pearled	Organic	-	-	-	-	-	-	25kg 3-ply paper sack
Sacha Inchi		Powder		Organic	-	10.71	9.59	8.71	8.50	8.34	1 pallet, 48 x 20kg box
Sacha Inchi		Powder		Conventional	-	8.91	7.89	7.03	6.83	6.69	1 pallet, 48 x 20kg box
Sacha Inchi		Nuts	Raw	Organic	22.89	15.95	14.86	13.91	13.64	13.42	1 Pallet / 30 x 20kg boxes
Sacha Inchi		Nuts	Toasted	Organic	22.29	15.36	14.28	13.35	13.08	12.87	1 Pallet / 30 x 20kg boxes
Sacha Inchi		Nuts	Toasted	Conventional	21.53	14.61	13.71	12.78	12.53	12.33	1 Pallet / 30 x 20kg boxes
Sacha Inchi		Oil	Cold-Pressed	Organic	-	23.76	22.41	21.39	21.04	20.75	HDPE Drum / 200L steel drum
Sacha Inchi		Oil	Cold-Pressed	Conventional	-	23.11	21.80	20.79	20.45	20.16	HDPE Drum / 200L steel drum
Yacón		Syrup		Organic	21.63	14.56	13.51	12.58	12.33	12.13	HDPE Container 30kg
Yacón		Powder		Organic	26.20	19.03	18.03	17.06	16.76	16.51	1 pallet, 48 x 20kg box

### INFORMATION & TERMS

All prices quoted are per kg in US Dollars. Prices and availability fluctuate continuously. With this in mind, please note that all price quotes, including freight and product availability are non-binding and are subject to OrganicCrops final written confirmation and acceptance of customer purchase order and/or contract.

Prices are exclusive of destination terminal handling charges and import duties that may be payable.

All sales are subject to the OrganicCrops General Terms and Conditions of Sale and Delivery ([http://organiccrops.net/bin/OC\\_GTCSD\\_201909.pdf](http://organiccrops.net/bin/OC_GTCSD_201909.pdf)).

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