



WHOLESALE FOB PRICES IN USD | SEP 2021

| PRODUCT | COLOR | PRESENTN. | VARIETY | CULTIVATION | FOB PRICES IN USD - MIN. ORDER QUANTITY (KG): | | | | | | NOTES |
|----------------|-------|-----------|--------------|--------------|---|-------|-------|-------|--------|--------|------------------------------|
| | | | | | 100 | 500 | 1,000 | 5,000 | 10,000 | 20,000 | |
| Cacao | | Nibs | Raw | Organic | - | 7.86 | 7.04 | 6.18 | 6.00 | 5.86 | Toasted, max 43°C |
| Cacao | | Nibs | Roasted | Organic | - | 7.44 | 6.70 | 5.85 | 5.66 | 5.53 | Toasted, 120°C / 1 hour. |
| Cacao | | Powder | 10/12 | Organic | - | 6.74 | 5.84 | 5.00 | 4.83 | 4.71 | 25kg 3-ply Kraft paper bag |
| Cacao | | Powder | 10/12 | Conventional | - | 4.64 | 3.92 | 3.10 | 2.95 | 2.85 | 25kg 3-ply Kraft paper bag |
| Cacao | | Powder | 20/22 | Organic | - | 7.17 | 6.37 | 5.53 | 5.35 | 5.22 | 25kg 3-ply Kraft paper bag |
| Cacao | | Powder | 20/22 | Conventional | - | 4.89 | 4.17 | 3.34 | 3.19 | 3.09 | 25kg 3-ply Kraft paper bag |
| Cacao | | Butter | Natural | Organic | - | - | 8.68 | 7.81 | 7.61 | 7.46 | Bulk block 25kg |
| Cacao | | Liquor | | Organic | - | - | 7.04 | 6.18 | 6.00 | 5.86 | Bulk block 25kg |
| Camu Camu | | Powder | | Organic | 24.26 | 17.49 | 16.35 | 15.39 | 15.11 | 14.73 | 20kg box |
| Camu Camu | | Powder | | Conventional | 23.50 | 16.73 | 15.62 | 14.67 | 14.40 | 14.03 | 20kg box |
| Golden Berries | | Raisins | Dehydrated | Organic | - | 11.45 | 10.50 | 9.61 | 9.39 | 9.22 | 20kg box |
| Maca | Black | Powder | Gelatinized | Organic | 18.36 | 11.36 | 10.43 | 9.53 | 9.31 | 9.14 | 1 pallet, 48 x 20kg box |
| Maca | Black | Powder | Raw | Organic | 18.10 | 11.11 | 10.18 | 9.29 | 9.07 | 8.91 | 1 pallet, 48 x 20kg box |
| Maca | Red | Powder | Gelatinized | Organic | 16.78 | 9.82 | 8.93 | 8.06 | 7.85 | 7.70 | 1 pallet, 48 x 20kg box |
| Maca | Red | Powder | Raw | Organic | 16.52 | 9.57 | 8.69 | 7.81 | 7.61 | 7.46 | 1 pallet, 48 x 20kg box |
| Maca | White | Powder | Gelatinized | Organic | 16.46 | 9.51 | 8.63 | 7.76 | 7.56 | 7.49 | 1 pallet, 48 x 20kg box |
| Maca | White | Powder | Raw | Organic | 16.21 | 9.26 | 8.39 | 7.52 | 7.32 | 7.25 | 1 pallet, 48 x 20kg box |
| Maca | Mixed | Powder | Gelatinized | Organic | 17.39 | 10.42 | 9.51 | 8.63 | 8.41 | 8.34 | W:60 / R:30 / B:10, 20kg box |
| Maca | Mixed | Powder | Raw | Organic | 17.31 | 10.34 | 9.43 | 8.55 | 8.34 | 8.27 | W:60 / R:30 / B:10, 20kg box |
| Quinoa | White | Grains | Pearled | Organic | - | - | - | 2.55 | 2.38 | 2.26 | 25kg 3-ply paper sack |
| Quinoa | White | Grains | Pearled | Conventional | - | - | - | 2.11 | 1.95 | 1.84 | 25kg 3-ply paper sack |
| Quinoa | Red | Grains | Pearled | Organic | - | - | - | - | - | - | 25kg 3-ply paper sack |
| Quinoa | Black | Grains | Pearled | Organic | - | - | - | - | - | - | 25kg 3-ply paper sack |
| Quinoa | Mixed | Grains | Pearled | Organic | - | - | - | - | - | - | 25kg 3-ply paper sack |
| Sacha Inchi | | Powder | | Organic | - | 8.91 | 7.89 | 7.03 | 6.83 | 6.69 | 1 pallet, 48 x 20kg box |
| Sacha Inchi | | Powder | | Conventional | - | 8.08 | 7.11 | 6.25 | 6.07 | 5.93 | 1 pallet, 48 x 20kg box |
| Sacha Inchi | | Nuts | Raw | Organic | 18.68 | 11.79 | 10.73 | 9.94 | 9.71 | 9.54 | 1 Pallet / 30 x 20kg boxes |
| Sacha Inchi | | Nuts | Toasted | Organic | 18.68 | 11.79 | 10.84 | 9.94 | 9.71 | 9.54 | 1 Pallet / 30 x 20kg boxes |
| Sacha Inchi | | Nuts | Toasted | Conventional | 16.84 | 10.12 | 9.22 | 8.34 | 8.13 | 7.97 | 1 Pallet / 30 x 20kg boxes |
| Sacha Inchi | | Oil | Cold-Pressed | Organic | 25.90 | 18.53 | 17.36 | 16.39 | 16.10 | 15.86 | HDPE Drum / 200L steel drum |
| Sacha Inchi | | Oil | Cold-Pressed | Conventional | 24.56 | 17.42 | 16.29 | 15.34 | 15.06 | 14.83 | HDPE Drum / 200L steel drum |
| Yacón | | Syrup | | Organic | 21.63 | 14.56 | 13.51 | 12.58 | 12.33 | 12.13 | HDPE Container 30kg |
| Yacón | | Powder | | Organic | 26.20 | 19.03 | 18.03 | 17.06 | 16.76 | 16.51 | 1 pallet, 48 x 20kg box |

INFORMATION & TERMS

All prices quoted are in US Dollars. Prices and availability fluctuate continuously. With this in mind, please note that all price quotes, including freight and product availability are non-binding and are subject to OrganicCrops final written confirmation and acceptance of customer purchase order and/or contract.

Prices are exclusive of destination terminal handling charges and import duties that may be payable.

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