



## BULK FOB PRICES IN USD | AUG 2019

PRODUCT	COLOR	TYPE	VARIETY	CULTIVATION	PRICE/KG	MOQ/KG	NOTES
Cacao		Nibs	Raw	Organic	<b>5.65</b>	5,000	Toasted @ max 43°C
Cacao		Nibs	Roasted	Organic	<b>5.37</b>	5,000	Toasted @ 120°C / 1 hr.
Cacao		Powder	10/12	Organic	<b>4.54</b>	5,000	25 kg bag
Cacao		Butter		Organic	<b>8.21</b>	5,000	Bulk block 25 kg
Cacao		Paste/Liquor		Organic	<b>5.43</b>	5,000	Bulk block 25 kg
Maca	Black	Powder	Gelatinized	Organic	<b>8.21</b>	960	20 kg box
Maca	Black	Powder	Raw	Organic	<b>8.05</b>	960	20 kg box
Maca	Red	Powder	Gelatinized	Organic	<b>7.85</b>	960	20 kg box
Maca	Red	Powder	Raw	Organic	<b>7.41</b>	960	20 kg box
Maca	White	Powder	Gelatinized	Organic	<b>6.22</b>	960	20 kg box
Maca	White	Powder	Raw	Organic	<b>5.61</b>	1,000	20 kg box
Quinoa	White	Grains	Pearled	Organic	<b>3.42</b>	20,000	25 kg 3-ply paper sack
Quinoa	Red	Grains	Pearled	Organic	<b>3.50</b>	20,000	25 kg 3-ply paper sack
Quinoa	Black	Grains	Pearled	Organic	<b>3.52</b>	20,000	25 kg 3-ply paper sack
Quinoa	Mixed	Grains	Pearled	Organic	<b>3.46</b>	20,000	25 kg 3-ply paper sack

## WHOLESALE EXW PRICES IN USD | AUG 2019

Ex-works prices in USD. For FOB prices, please add FOB local charges from the table on the next page.

PRODUCT	COLOR	TYPE	VARIETY	CULTIVATION	PRICE/KG	MOQ/KG	NOTES
Cacao		Butter		Organic	<b>8.22</b>	1,000	Bulk block 25/30 kg
Cacao		Butter		Conventional	<b>7.77</b>	1,000	Bulk block 25/30 kg
Cacao		Pasta/Liquor		Organic	<b>5.27</b>	1,000	Bulk block 25/30 kg
Cacao		Pasta/Liquor		Conventional	<b>5.11</b>	1,000	Bulk block 25/30 kg
Cacao		Nibs	Raw	Organic	<b>5.76</b>	960	Toasted @ max 43°C
Cacao		Nibs	Raw	Conventional	<b>5.42</b>	960	Toasted @ max 43°C
Cacao		Nibs	Roasted	Organic	<b>5.31</b>	960	Toasted @ 120°C / 1 hr.
Cacao		Nibs	Roasted	Conventional	<b>5.14</b>	960	Toasted @ 120°C / 1 hr.
Cacao		Powder	10/12	Organic	<b>4.45</b>	1,000	Made from raw nibs
Cacao		Powder	10/12	Conventional	<b>3.49</b>	5,000	25 kg Kraft paper sacks
Camu Camu		Powder		Organic	<b>16.29</b>	500	20 kg box
Chia	Black	Seed		Organic	<b>3.03</b>	20,000	Bolivia/Paraguay origin
Chia	Black	Seed		Conventional	<b>2.43</b>	20,000	Bolivia/Paraguay origin
Chia	White	Seed		Organic	<b>On Request</b>	5,000	Limited stock
Chia	White	Seed		Conventional	<b>On Request</b>	10,000	Limited stock

PRODUCT	COLOR	TYPE	VARIETY	CULTIVATION	PRICE/KG	MOQ/KG	NOTES
Chia		Oil	Cold-pressed	Organic	<b>25.16</b>	600	Virgin oil, steel drums
Chia		Oil	Cold-pressed	Conventional	<b>16.46</b>	600	Virgin oil, steel drums
Golden Berries		Syrup		Organic	<b>15.87</b>	500	30 liter drum
Golden Berries		Powder		Organic	<b>19.84</b>	870	20 kg box
Golden Berries		Raisins	Dehydrated	Organic	<b>10.77</b>	1,000	20 kg box
Lucuma		Powder		Organic	<b>9.53</b>	1,000	20 kg box
Maca	Black	Powder	Gelatinized	Organic	<b>8.05</b>	260	20 kg box
Maca	Black	Powder	Gelatinized	Organic	<b>7.49</b>	1,000	20 kg box
Maca	Black	Powder	Raw	Organic	<b>7.88</b>	260	20 kg box
Maca	Black	Powder	Raw	Organic	<b>7.33</b>	1,000	20 kg box
Maca	Red	Powder	Gelatinized	Organic	<b>7.59</b>	260	20 kg box
Maca	Red	Powder	Gelatinized	Organic	<b>7.05</b>	1,000	20 kg box
Maca	Red	Powder	Raw	Organic	<b>7.12</b>	260	20 kg box
Maca	Red	Powder	Raw	Organic	<b>6.61</b>	1,000	20 kg box
Maca	White	Powder	Gelatinized	Organic	<b>5.49</b>	260	20 kg box
Maca	White	Powder	Gelatinized	Organic	<b>5.05</b>	1,000	20 kg box
Maca	White	Powder	Raw	Organic	<b>5.15</b>	260	20 kg box
Maca	White	Powder	Raw	Organic	<b>4.75</b>	1,000	20 kg box
Sacha Inchi		Powder		Organic	<b>12.33</b>	1,000	20 kg box
Sacha Inchi		Powder		Conventional	<b>11.22</b>	1,000	20 kg box
Sacha Inchi		Nuts	Raw	Organic	<b>15.32</b>	1,000	20 kg box
Sacha Inchi		Nuts	Toasted	Organic	<b>16.40</b>	1,000	20 kg box
Sacha Inchi		Oil	Cold-Pressed	Organic	<b>17.93</b>	600	PE Drum
Sacha Inchi		Oil	Cold-Pressed	Conventional	<b>17.55</b>	600	PE Drum
Yacón		Flakes/Pieces	Dehydrated	Organic	<b>13.71</b>	500	7 kg box
Yacón		Powder		Organic	<b>18.34</b>	500	20 kg box

## FOB LOCAL CHARGES TO ADDON TO EXW PRICES IN USD | AUG 2019

TOTAL ORDER QUANTITY*	TOTAL	NOTES
less than 1000 kg	<b>820</b>	Consolidated cargo
1,000 kg - 5,000 kg	<b>995</b>	Consolidated cargo
5,000 kg - 10,000 kg	<b>1,375</b>	Consolidated cargo
20 foot container / Full Container Load	<b>1,675</b>	10% Surcharge for flat loading
40 foot container / Full Container Load	<b>1,975</b>	12% Surcharge for flat loading

\*Price for 1 product. Each additional product USD 85. Prices are approx. and vary per destination.

## INFORMATION & TERMS

Prices in USD. Prices and conditions are subject to change without prior notice. Prices are exclusive of destination terminal handling charges and import duties that may be payable. FOB local charges are approximate. All sales are subject to the OrganicCrops General Terms and Conditions of Sale and Delivery.

The latest wholesale rates are available for download from our website.  
<http://organiccrops.net/en/download.php>